

Right Siting Hearing Device Repair Related Services to **Industry Partners**

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Problem Statement

Hearing aid sales increases with subsidies available, so do the number of hearing aid repairs.

Count of Votes15
10
5

Each device repair requires at least 2 appointment slots for device troubleshooting and repair collection.

In year 2019, SGH received 1285 repair requests from patients and had 2689 repair-related visits.

Manpower and time are required for device checking, documentation and sending the hearing aid(s) to vendors.

Pareto Chart of Reasons for High Number of Repairs and Repair-**Related Visits** 100% 90% 60% 45% 20% 10% to go to other

Project Aim

Final Root Causes

To reduce number of hearing aid repairs requested by Hearing Centre patients by 50% and the number of repairrelated visits to Hearing Centre by 50% within 2 years

Existing SGH Workflow

- Hearing aid evaluation
- Hearing aid fitting
- Hearing aid follow up
- Hearing device troubleshooting
- Sending hearing device to vendor for repair
- Issuing repaired device back to patient

Proposed NEW Workflow

Right site to vendor service centres

Lessons Learnt

Challenges and Action Taken

Communication with patients

To be more assertive when introducing a new care model. This helps in achieving the target goal within a shorter timeframe

Different service standard across service centres

Collate feedback from patients and communicate with vendors to improve service standards



Practical tips:

Communicate with stakeholders to set the right expectations. Engage patients in the change process right from the start.

Potential Solutions

Pre-implementation (before Dec 19)

 Negotiate and establish new contractual **agreement** to include direct repair services with vendors

Preparation of repair services consent form for patients

Phase 1 (Dec 19 - Mar 21)

•Implementation of vendor repair services in hearing device contract

•Informing patients on the change of care model (to access vendor repair service directly)

•Compulsory for new hearing aid patient

 Highly encouraged for existing patients

Phase 2

(Apr 21 - Dec 22)

• Compulsory for all patients (new and existing) to

engage vendor directly for repairrelated services

Continue to educate new and existing patients on repair service at service centers.



Outcome from Phase 1: () **Uptake by patients was** low. However, improved outcome after Phase 2! (••)



Outcomes & Impacts

	Pre-implementation	Post-implementation	
Number of repair	217	125	
Number of repair related visits	110	62 42%	

\$26,710 For Patients







Positive Impacts

Reduced wait time for hearing device troubleshooting and repair services

Less disruption to patient's daily hearing and communication needs

Direct access to vendor at multiple convenient locations

Reduces touchpoint at the hospital especially during the Covid period

This model of care has since been implemented at Audiology clinics in all restructured hospitals in Singapore during the national hearing aid tender.